



HomeSmart Homes and Estates Standard Operating Procedures

HomeSmart Homes and Estates will continue to serve buyer clients in compliance with New York State and Federal law, and abiding by all Fair Housing and Anti-Discrimination Laws.

(a) Prospective buyer clients and customers are not required to show identification prior to being provided with property information or scheduling showings;

(b) An exclusive broker agreement is not required. A buyer may be requested to execute an exclusive buyer representation agreement, but is not required in order to be provided property information, schedule showings or being shown property;

(c) A pre-approval for a mortgage is not required to receive property information, schedule a showing, be shown property or to make an offer to purchase. Agents may recommend and encourage that a buyer obtain a pre-approval for a mortgage in order to increase the chances of having the offer accepted by a seller or to meet a requirement set-forth by the seller. Some sellers may require pre-approval / proof of funds / pre-qualification prior to showing the property and/or as part of any purchase offer.